

# The Durango Area Association of Realtors®

## 2018 3rd Quarter Year-to-date MLS Data Statistics

The table below provides an overview of La Plata County's 2018 real estate sales year-to-date through the third quarter compared to the same nine-month period in previous years. TOTAL residential sales throughout the County, reflected at the top in "La Plata County Homes", showed a 6.2% increase in the median sales price, with an overall 2.9% decrease in number of sales. Next, single family homes located within the City limits of Durango showed an 11% increase in the median sales price; with 7.5% fewer sold. This may be a result of limited inventory within the City limits. For Durango Country Homes, which refers to all homes outside the City limits - the median sales price was up 9.1%, with a total decrease in number of sales of 5.5%. The Durango Area Condos & Townhomes category saw a 1.8% increase in median value with a 1.6% decrease in the number sold. These are condos & townhomes IN-TOWN and RURAL, excluding the resort areas. Sales for Bayfield In-Town Homes reflected a 6.9% increase in the median sales price, with a 38.5% decrease in the number sold. Bayfield Country Homes (outside town limits) showed a 11% increase in the median sales price with an increase in the number of sales - up 8.3%. Durango Mountain Homes refers to those homes in our resort areas of Tamarron/Glacier Club on up through the ski resort. The number of those homes sold was up by 250% - with the median sales price up 2.4%. Durango Mountain Condos & Townhomes throughout the entire resort area, showed a 19.7% decrease in the median sales price, with just 1.3% less in the number sold. Lastly, vacant land within the 1-10 acre/residential zoning category showed a 4% increase in median sales price, with a 20.7% decrease in the number sold. Sales of vacant lots under 1 acre or over 10 acres are not included in the table. Also not included are sales of commercial buildings or commercially zoned vacant land, or multi-family dwellings. Your local Realtor will be happy to review more detailed statistics and specific price ranges for anything of interest to you.

	Q3 YTD 2015	Q3 YTD 2016	Q3 YTD 2017	Q3 YTD 2018	17-18 Change	% Change
<b>La Plata County Homes</b>						
<b>Median</b>	\$ 350,000	\$ 350,000	\$ 365,000	\$ 387,687	\$ 22,687	6.2%
<b># sold</b>	867	833	873	848	-25	-2.9%
<b>Durango In Town Homes</b>						
<b>median</b>	\$ 440,000	\$ 447,925	\$ 436,500	\$ 484,500	\$ 48,000	11.0%
<b># sold</b>	150	132	147	136	-11	-7.5%
<b>Durango Country Homes</b>						
<b>median</b>	\$ 399,450	\$ 421,050	\$ 439,900	\$ 480,000	\$ 40,100	9.1%
<b># sold</b>	292	285	275	260	-15	-5.5%
<b>Durango Condo/Townhouse</b>						
<b>Median</b>	\$ 293,003	\$ 299,900	\$ 316,646	\$ 322,500	\$ 5,854	1.8%
<b># sold</b>	174	171	182	179	-3	-1.6%
<b>Bayfield In Town Homes</b>						
<b>Median</b>	\$ 275,000	\$ 293,500	\$ 295,000	\$ 315,500	\$ 20,500	6.9%
<b># sold</b>	50	45	52	32	-20	-38.5%
<b>Bayfield Country Homes</b>						
<b>Median</b>	\$ 265,000	\$ 302,500	\$ 300,000	\$ 333,000	\$ 33,000	11.0%
<b># sold</b>	81	93	96	104	8	8.3%
<b>Dgo Mountain Homes</b>						
<b>Median</b>	\$ 549,000	\$ 535,000	\$ 771,500	\$ 790,000	\$ 18,500	2.4%
<b># sold</b>	12	15	6	21	15	250.0%
<b>Dgo Mountain Condos &amp; Townhouse</b>						
<b>Median</b>	\$ 148,950	\$ 172,375	\$ 218,000	\$ 175,000	\$ (43,000)	-19.7%
<b># sold</b>	56	62	76	75	-1	-1.3%
<b>Land, 1-10 Acres, La Plata</b>						
<b>Median</b>	\$ 83,000	\$ 115,000	\$ 106,500	\$ 110,750	\$ 4,250	4.0%
<b># sold</b>	60	69	92	73	-19	-20.7%

\*Disclaimers: Totals for this ad no longer include Mobile Homes sold without land. Commercial properties were removed from Land Sales.



Durango Area Association  
of REALTORS®

**DISCLAIMER:** This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS®, INC. and is based on MLS Statistics only. Data maintained is deemed reliable but not guaranteed and may not reflect all real estate activity.

For a more in-depth analysis or further information on these MLS Statistics, please contact your local REALTOR®





Quarter: Third

# 2018 STATISTICS

DATES: July 1, 2018 to September 30, 2018

	Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
<b>IN TOWN HOMES</b>									(La Plata County Only) **
1	Durango	\$492,392	\$454,250	\$28,558,782	58	91	\$ 1,125,000	\$ 300,000	<b>Below \$100,000</b>
2	Bayfield	\$311,875	\$301,000	\$3,742,500	12	82	\$ 400,000	\$ 235,000	12
3	Ignacio	\$205,000	\$205,000	\$205,000	1	73	\$ 205,000	\$ 205,000	
<b>COUNTRY HOMES</b>									
4	La Plata County Combined**	\$455,330	\$405,000	\$69,665,641	153	131	\$ 2,100,000	\$ 139,000	<b>\$100,000 - \$149,999</b>
5	Durango	\$530,460	\$489,750	\$46,680,503	88	121	\$ 2,100,000	\$ 150,000	9
6	Bayfield	\$340,600	\$339,450	\$14,986,438	44	124	\$ 980,000	\$ 162,203	
7	Ignacio	\$398,631	\$349,000	\$3,189,050	8	183	\$ 637,500	\$ 225,000	
8	Vallecito	\$369,973	\$315,000	\$4,809,650	13	186	\$ 870,000	\$ 139,000	<b>\$150,000 - \$239,999</b>
9	Durango Mountain Area	\$1,103,454	\$794,000	\$12,138,000	11	220	\$ 2,850,000	\$ 580,000	38
<b>CONDO/TOWNHOMES</b>									
10	Durango	\$342,336	\$329,000	\$24,990,575	73	106	\$ 900,000	\$ 135,000	
11	Bayfield	\$212,500	\$212,500	\$425,000	2	79	\$ 215,000	\$ 215,000	<b>\$240,000 - \$499,999</b>
12	Durango Mountain Area	\$292,075	\$280,000	\$8,178,100	28	167	\$ 84,700	\$ 55,000	194
<b>FARM/RANCH</b>									
13	La Plata County Combined**	\$3,102,666	\$1,225,000	\$9,308,000	3	329	\$7,850,000	\$233,000	<b>\$500,000 - \$999,999</b>
<b>LAND ( In Town )</b>									
14	Durango	\$262,250	\$142,500	\$1,049,000	4	451	\$ 629,000	\$ 135,000	85
15	Bayfield	\$0	\$0	\$0	0	0	\$ -	\$0	
16	Ignacio	\$29,000	\$29,000	\$58,000	2	126	\$ 29,000	\$29,000	
<b>LAND (La Plata County Combined)**</b>									<b>1,000,000 +</b>
17	Lots under 1 Acre	\$98,933	\$110,975	\$1,385,062	14	268	\$ 189,000	\$ 22,000	6
18	1 to 9.9 Acres	\$91,015	\$86,000	\$1,729,300	19	189	\$ 190,000	\$ 7,350	
19	10 to 34.99 Acres	\$183,600	\$155,000	\$918,000	5	255	\$ 350,000	\$ 115,000	<b>TOTAL</b>
20	35 Acres or More	\$261,557	\$144,000	\$3,400,250	13	275	\$ 1,600,000	\$ 42,500	<b>344</b>
21	Farm & Ranch (Agricultural)	\$85,000	\$85,000	\$85,000	1	94	\$ 85,000	\$ 85,000	
22	Multi-Family	\$1,412,500	\$1,412,500	\$1,412,500	1	40	\$ 1,412,500	\$1,412,500	
23	Durango Mountain Area Land	\$162,285	\$75,000	\$1,136,000	7	339	\$ 370,000	\$ 47,500	
<b>BUSINESS &amp; INCOME (La Plata County Combined)**</b>									
24	Business Opportunities	\$0	\$0	\$0	0	0	\$ -	\$ -	
25	Commercial Land	\$553,475	\$553,475	\$1,106,950	2	304	\$ 907,950	\$ 199,000	
26	Mobile/Modular - No Land	\$82,144	\$55,000	\$739,300	9	60	\$ 325,000	\$ 6,500	
27	Multi-Family	\$0	\$0	\$0	0	0	\$ -	\$ -	
<b>FRACTIONAL &amp; TIMESHARES</b>									
28	1/8 Fractional - ALL RESORTS	\$0	\$0	\$0	0	0	\$ -	\$ -	
29	1/4 Fractional - ALL RESORTS	\$20,000	\$20,000	\$20,000	1	40	\$ 20,000	\$ 20,000	

La Plata County Combined statistics includes: (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

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## 2018 3rd Qtr Residential Sales

	<b>Durango In Town Homes</b>												
	<b>2018 Q3</b>	<b>2017 Q3</b>	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$492,392	\$500,944	\$ 518,946	\$452,924	\$442,855	\$431,600	\$384,596	\$368,163	\$373,614	\$434,472	\$436,531	\$453,279	\$460,844
<b>Median Price</b>	\$454,250	\$438,765	\$ 487,500	\$434,525	\$378,000	\$382,500	\$340,000	\$362,500	\$325,000	\$346,500	\$394,900	\$460,000	\$436,050
<b>Total Volume</b>	\$28,558,782	\$26,049,129	\$ 26,985,216	\$23,552,050	\$25,685,647	\$23,306,449	\$18,460,644	\$17,671,850	\$10,834,819	\$11,730,770	\$15,278,599	\$19,944,300	\$19,816,294
<b>Number Sold</b>	58	52	52	52	58	54	48	48	29	27	35	44	43
<b>Avg. Days on Market</b>	91	116	89	100	111	116	158	166	194	213	148	133	132
<b>High Price</b>	\$1,125,000	\$1,085,000	\$ 1,080,000	\$796,000	\$1,225,000	\$864,000	\$645,000	\$659,500	\$970,000	\$900,000	\$900,000	\$1,253,500	\$730,000
<b>Low Price</b>	\$300,000	\$295,000	\$ 230,000	\$190,000	\$260,000	\$225,000	\$142,400	\$165,000	\$100,000	\$200,000	\$255,000	\$220,000	\$290,000
	<b>Percent Change from Previous Year</b>												
	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-2%	-3%	15%	2%	3%	12%	4%	-1%	-14%	0%	-4%	-2%	None
<b>Median Price</b>	4%	-10%	12%	15%	-1%	13%	-6%	12%	-6%	-12%	-14%	5%	None
<b>Total Volume</b>	10%	-3%	15%	-8%	10%	26%	4%	63%	-8%	-23%	-23%	1%	None
<b>Number Sold</b>	12%	0%	0%	-10%	7%	13%	0%	66%	7%	-23%	-20%	2%	None
<b>Avg. Days on Market</b>	-22%	30%	-11%	-10%	-4%	-27%	-5%	-14%	-9%	44%	11%	1%	None
<b>High Price</b>	3.7%	0.5%	36%	-35%	42%	34%	-2%	-32%	8%	0%	-28%	72%	None
<b>Low Price</b>	2%	28%	21%	-27%	16%	58%	-14%	65%	-50%	-22%	16%	-24%	None
	<b>Bayfield In-Town Homes</b>												
	<b>2018 Q3</b>	<b>2017 Q3</b>	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 311,875	\$ 290,154	\$ 262,705	\$ 272,430	\$ 243,553	\$ 256,289	\$ 220,464	\$ 221,229	\$ 238,867	\$246,541	\$331,733	\$282,300	\$306,440
<b>Median Price</b>	\$ 301,000	\$ 293,250	\$ 265,000	\$ 282,000	\$ 252,500	\$ 265,000	\$ 223,800	\$ 244,000	\$ 245,000	\$242,573	\$320,000	\$260,700	\$306,000
<b>Total Volume</b>	\$ 3,742,500	\$ 6,383,400	\$ 4,465,999	\$ 8,172,900	\$ 3,409,750	\$ 4,869,500	\$ 3,086,500	\$ 2,654,750	\$ 2,627,539	\$3,698,128	\$4,976,000	\$2,258,400	\$3,064,400
<b>Number Sold</b>	12	22	17	30	14	19	14	12	11	15	15	8	10
<b>Avg. Days on Market</b>	82	96	78	75	90	111	133	97	143	157	108	115	139
<b>High Price</b>	\$ 400,000	\$ 435,000	\$ 332,700	\$ 420,000	\$ 295,000	\$ 382,500	\$ 310,000	\$ 290,000	\$ 305,000	\$295,900	\$465,000	\$396,000	\$380,000
<b>Low Price</b>	\$ 235,000	\$ 166,000	\$ 147,000	\$ 75,000	\$ 165,000	\$ 60,000	\$ 87,000	\$ 110,250	\$ 169,900	\$202,400	\$239,000	\$220,000	\$232,000
	<b>Percent Change from Previous Year</b>												
	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	7.49%	10.45%	-4%	11.86%	-4.97%	16.25%	-0.35%	-7.38%	-3.11%	-25.68%	17.51%	-7.88%	None
<b>Median Price</b>	2.64%	10.66%	-6%	11.68%	-4.72%	18.41%	-8.28%	-0.41%	1.00%	-24.20%	22.75%	-14.80%	None
<b>Total Volume</b>	-41.37%	42.93%	-45%	139.69%	-29.98%	57.77%	16.26%	1.04%	-28.95%	-25.68%	120.33%	-26.30%	None
<b>Number Sold</b>	-45.45%	29.41%	-43%	114.29%	-26.32%	35.71%	16.67%	9.09%	-26.67%	0.00%	87.50%	-20.00%	None
<b>Avg. Days on Market</b>	-14.58%	23.08%	4%	-16.67%	-18.92%	-16.54%	37.11%	-32.17%	-8.92%	45.37%	-6.09%	-17.27%	None
<b>High Price</b>	-8.05%	30.75%	-21%	42.37%	-22.88%	23.39%	6.90%	-4.92%	3.08%	-36.37%	17.42%	4.21%	None
<b>Low Price</b>	41.57%	12.93%	96%	-54.55%	175.00%	-31.03%	-21.09%	-35.11%	-16.06%	-15.31%	8.64%	-5.17%	None

## 2018 3rd Qtr Residential Sales

	<b>Ignacio In-Town Homes</b>												
	<b>2018 Q3</b>	<b>2017 Q3</b>	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 205,000	\$ 235,000	\$ -	\$ 162,000	\$ 227,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$150,000	\$197,333	\$ -	\$158,315
<b>Median Price</b>	\$ 205,000	\$ 235,000	\$ -	\$ 162,000	\$ 227,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$150,000	\$210,000	\$ -	\$158,315
<b>Total Volume</b>	\$ 205,000	\$ 235,000	\$ -	\$ 324,000	\$ 454,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$150,000	\$592,000	\$ -	\$316,630
<b>Number Sold</b>	1	1	0	2	2	0	0	1	1	1	3	0	2
<b>Avg. Days on Market</b>	73	202	0	152	83	0	0	858	205	176	85	0	56
<b>High Price</b>	\$ 205,000	\$ 235,000	\$ -	\$ 192,000	\$ 299,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$150,000	\$215,000	\$ -	\$173,630
<b>Low Price</b>	\$ 205,000	\$ 235,000	\$ -	\$ 132,000	\$ 155,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$150,000	\$167,000	\$ -	\$143,000
	<b>Percent Change from Previous Year</b>												
	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-13%	None	-100%	-29%	None	None	-100%	-72%	29%	-24%	None	-100%	None
<b>Median Price</b>	-13%	None	-100%	-29%	None	None	-100%	-72%	29%	-29%	None	-100%	None
<b>Total Volume</b>	-13%	None	-100%	-29%	None	None	-100%	-72%	29%	-75%	None	-100%	None
<b>Number Sold</b>	0%	None	-100%	0%	None	None	-100%	0%	0%	-67%	None	-100%	None
<b>Avg. Days on Market</b>	-64%	None	-100%	83%	None	None	-100%	319%	16%	107%	None	-100%	None
<b>High Price</b>	-13%	None	-100%	-36%	None	None	-100%	-72%	29%	-30%	None	-100%	None
<b>Low Price</b>	-13%	None	-100%	-15%	None	None	-100%	-72%	29%	-10%	None	-100%	None
	<b>Country Homes - La Plata County Combined</b>												
	<b>2018 Q3</b>	<b>2017 Q3</b>	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 455,330	\$ 482,033	\$ 501,331	\$ 398,475	\$ 442,773	\$ 358,141	\$ 376,838	\$ 418,798	\$ 410,996	\$377,180	\$422,881	\$459,286	\$429,347
<b>Median Price</b>	\$ 405,000	\$ 405,000	\$ 365,000	\$ 356,000	\$ 353,750	\$ 315,000	\$ 339,000	\$ 344,950	\$ 352,500	\$300,000	\$367,800	\$379,450	\$341,500
<b>Total Volume</b>	\$ 69,665,641	\$ 76,643,402	\$ 93,749,025	\$ 67,342,310	\$ 65,530,550	\$ 52,646,842	\$ 46,351,130	\$ 37,691,603	\$ 28,769,750	\$27,907,663	\$33,407,615	\$56,033,000	\$54,527,149
<b>Number Sold</b>	153	159	187	169	148	147	123	90	70	74	79	122	127
<b>Avg. Days on Market</b>	131	123	131	123	137	152	153	164	186	192	164	150	130
<b>High Price</b>	\$ 2,100,000	\$ 2,300,000	\$ 11,000,000	\$ 1,999,875	\$ 2,970,000	\$ 1,426,210	\$ 1,750,000	\$ 2,450,000	\$ 1,350,000	\$1,825,000	\$1,375,000	\$2,425,000	\$2,100,000
<b>Low Price</b>	\$ 139,000	\$ 75,000	\$ 75,500	\$ 40,000	\$ 70,000	\$ 47,900	\$ 60,000	\$ 117,000	\$ 40,000	\$120,000	\$112,500	\$ 88,000	\$ 55,000
	<b>Percent Change from Previous Year</b>												
	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-6%	-4%	26%	-10%	24%	-5%	-10%	2%	9%	-11%	-8%	7%	None
<b>Median Price</b>	0%	11%	3%	1%	12%	-7%	-2%	-2%	18%	-18%	-3%	11%	None
<b>Total Volume</b>	-9%	-18%	39%	3%	24%	14%	23%	31%	3%	-16%	-40%	3%	None
<b>Number Sold</b>	-4%	-15%	11%	14%	1%	20%	37%	29%	-5%	-6%	-35%	-4%	None
<b>Avg. Days on Market</b>	7%	-6%	7%	-10%	-10%	-1%	-7%	-12%	-3%	17%	9%	15%	None
<b>High Price</b>	-9%	-79%	450%	-33%	108%	-19%	-29%	81%	-26%	33%	-43%	15%	None
<b>Low Price</b>	85%	-1%	89%	-43%	46%	-20%	-49%	193%	-67%	7%	28%	60%	None

## 2018 3rd Qtr Residential Sales

	<b>Country Homes - Durango</b>												
	<b>2018 Q3</b>	<b>2017 Q3</b>	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$530,460	\$571,313	\$ 583,940	\$454,652	\$487,338	\$406,840	\$418,606	\$464,580	\$451,733	\$453,563	\$495,402	\$532,361	\$502,008
<b>Median Price</b>	\$489,750	\$511,250	\$ 432,000	\$395,000	\$400,000	\$374,000	\$370,000	\$380,000	\$387,375	\$389,000	\$442,000	\$444,500	\$449,900
<b>Total Volume</b>	\$46,680,503	\$57,131,347	\$ 68,321,075	\$53,649,010	\$50,195,840	\$39,463,517	\$37,256,010	\$30,662,324	\$24,393,600	\$19,956,775	\$24,770,115	\$36,200,600	\$42,168,749
<b>Number Sold</b>	88	100	\$ 117	118	103	97	89	66	54	44	50	68	84
<b>Avg. Days on Market</b>	121	124	\$ 127	118	125	147	148	168	182	246	175	149	135
<b>High Price</b>	\$2,100,000	\$2,300,000	\$ 11,000,000	\$1,999,875	\$2,970,000	\$1,426,210	\$1,750,000	\$2,450,000	\$1,350,000	\$1,825,000	\$1,375,000	\$2,425,000	\$2,100,000
<b>Low Price</b>	\$150,000	\$108,000	\$ 95,000	\$105,000	\$48,550	\$47,900	\$115,000	\$130,000	\$40,000	\$130,000	\$220,000	\$146,000	\$122,000
	<b>Percent Change from Previous Year</b>												
	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-7.15%	-2.16%	28%	-6.71%	19.79%	-2.81%	-9.90%	2.84%	-0.40%	-8.45%	-6.94%	6.05%	None
<b>Median Price</b>	-4.21%	18.34%	9%	-1.25%	6.95%	1.08%	-2.63%	-1.90%	-0.42%	-11.99%	-0.56%	-1.20%	None
<b>Total Volume</b>	-18.29%	-16.38%	27%	6.88%	27.20%	5.93%	21.50%	25.70%	22.23%	-19.43%	-31.58%	-14.15%	None
<b>Number Sold</b>	-12.00%	-14.53%	-1%	14.56%	6.19%	8.99%	34.85%	22.22%	22.73%	-12.00%	-26.47%	-19.05%	None
<b>Avg. Days on Market</b>	-2.42%	-2.36%	8%	-5.60%	-14.97%	-0.68%	-11.90%	-7.69%	-26.02%	40.57%	17.45%	10.37%	None
<b>High Price</b>	-8.70%	-79.09%	450%	-32.66%	108.24%	-18.50%	-28.57%	81.48%	-26.03%	32.73%	-43.30%	15.48%	None
<b>Low Price</b>	38.89%	13.68%	-10%	116.27%	1.36%	-58.35%	-11.54%	225.00%	-69.23%	-40.91%	50.68%	19.67%	None
	<b>Country Homes - Bayfield</b>												
	<b>2018 Q3</b>	<b>2017 Q3</b>	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$340,600	\$339,885	\$ 381,462	\$260,319	\$376,592	\$277,843	\$240,081	\$252,348	\$322,377	\$243,725	\$317,973	\$369,628	\$307,060
<b>Median Price</b>	\$339,450	\$294,000	\$ 302,250	\$253,500	\$242,000	\$276,000	\$209,160	\$246,000	\$295,000	\$224,000	\$278,000	\$312,000	\$280,000
<b>Total Volume</b>	\$14,986,438	\$11,896,005	\$ 19,836,050	\$8,069,900	\$9,791,400	\$10,280,224	\$6,242,120	\$4,542,279	\$3,546,150	\$4,874,500	\$6,041,500	\$15,524,400	\$7,676,500
<b>Number Sold</b>	44	35	52	31	26	37	26	18	11	20	19	42	25
<b>Avg. Days on Market</b>	124	104	99	109	147	148	170	163	220	118	122	136	128
<b>High Price</b>	\$980,000	\$950,000	\$ 4,600,000	\$440,000	\$1,370,000	\$745,000	\$855,000	\$730,000	\$660,000	\$485,000	\$636,000	\$940,000	\$725,000
<b>Low Price</b>	\$162,203	\$127,500	\$ 85,000	\$147,500	\$120,000	\$91,000	\$60,000	\$117,000	\$138,000	\$120,000	\$112,500	\$189,000	\$155,000
	<b>Percent Change from Previous Year</b>												
	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	0.21%	-10.90%	47%	-30.88%	35.54%	15.73%	-4.86%	-21.72%	32.27%	-23.35%	-13.97%	20.38%	None
<b>Median Price</b>	15.46%	-2.73%	19%	4.75%	-12.32%	31.96%	-14.98%	-16.61%	31.70%	-19.42%	-10.90%	11.43%	None
<b>Total Volume</b>	25.98%	-40.03%	146%	-17.58%	-4.75%	64.69%	37.42%	28.09%	-27.25%	-19.32%	-61.08%	102.23%	None
<b>Number Sold</b>	25.71%	-32.69%	68%	19.23%	-29.73%	42.31%	44.44%	63.64%	-45.00%	5.26%	-54.76%	68.00%	None
<b>Avg. Days on Market</b>	19.23%	5.05%	-9%	-25.85%	-0.68%	-12.94%	4.29%	-25.91%	86.44%	-3.28%	-10.29%	6.25%	None
<b>High Price</b>	3.16%	-79.35%	945%	-67.88%	83.89%	-12.87%	17.12%	10.61%	36.08%	-23.74%	-32.34%	29.66%	None
<b>Low Price</b>	27.22%	50.00%	-42%	22.92%	31.87%	51.67%	-48.72%	-15.22%	15.00%	6.67%	-40.48%	21.94%	None

## 2018 3rd Qtr Residential Sales

	<b>Country Homes - Ignacio</b>												
	<b>2018 Q3</b>	<b>2017 Q3</b>	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 398,631	\$ 330,105	\$ 285,380	\$ 258,055	\$ 223,928	\$ 215,500	\$ -	\$ 315,000	\$ 212,000	\$348,177	\$266,000	\$ 88,000	\$269,937
<b>Median Price</b>	\$ 349,000	\$ 351,000	\$ 240,000	\$ 200,000	\$ 201,500	\$ 188,150	\$ -	\$ 315,000	\$ 242,000	\$297,000	\$270,000	\$ 88,000	\$212,750
<b>Total Volume</b>	\$ 3,189,050	\$ 2,970,950	\$ 1,426,900	\$ 2,322,500	\$ 1,567,500	\$ 1,293,301	\$ -	\$ 315,000	\$ 636,000	\$1,740,888	\$1,330,000	\$ 88,000	\$1,079,750
<b>Number Sold</b>	8	9	5	9	7	6	0	1	3	5	5	1	4
<b>Avg. Days on Market</b>	183	197	236	109	184	140	0	150	173	127	199	354	84
<b>High Price</b>	\$ 637,500	\$ 472,200	\$ 420,000	\$ 450,000	\$ 420,000	\$ 372,000	\$ -	\$ 315,000	\$ 255,000	\$525,000	\$320,000	\$ 88,000	\$456,750
<b>Low Price</b>	\$ 225,000	\$ 147,000	\$ 199,900	\$ 162,500	\$ 89,000	\$ 115,000	\$ -	\$ 315,000	\$ 139,000	\$220,000	\$182,000	\$ 88,000	\$197,500
	<b>Percent Change from Previous Year</b>												
	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	21%	16%	11%	15%	4%	None	-100%	49%	-39%	31%	202%	-67%	None
<b>Median Price</b>	-1%	46%	20%	-1%	7%	None	-100%	30%	-19%	10%	207%	-59%	None
<b>Total Volume</b>	7%	108%	-39%	48%	21%	None	-100%	-50%	-63%	31%	1411%	-92%	None
<b>Number Sold</b>	-11%	80%	-44%	29%	17%	None	-100%	-67%	-40%	0%	400%	-75%	None
<b>Avg. Days on Market</b>	-7%	-17%	117%	-41%	31%	None	-100%	-13%	36%	-36%	-44%	321%	None
<b>High Price</b>	35%	12%	-7%	7%	13%	None	-100%	24%	-51%	64%	264%	-81%	None
<b>Low Price</b>	53%	-26%	23%	83%	-23%	None	-100%	127%	-37%	21%	107%	-55%	None
	<b>Country Homes - Vallecito</b>												
	<b>2018 Q3</b>	<b>2017 Q3</b>	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>		
<b>Average Price</b>	\$ 369,973	\$ 309,673	\$ 320,384	\$ 300,081	\$ 331,317	\$ 229,971	\$ 256,625	\$ 434,400	\$ 97,000	\$267,100	\$253,200		
<b>Median Price</b>	\$ 315,000	\$ 276,900	\$ 295,000	\$ 325,000	\$ 268,280	\$ 262,000	\$ 324,500	\$ 385,000	\$ 97,000	\$175,000	\$189,000		
<b>Total Volume</b>	\$ 4,809,650	\$ 4,645,100	\$ 4,165,000	\$ 3,300,900	\$ 3,975,810	\$ 1,609,800	\$ 2,853,000	\$ 2,172,000	\$ 194,000	\$1,335,500	\$1,266,000		
<b>Number Sold</b>	13	15	13	11	12	7	8	5	2	5	5		
<b>Avg. Days on Market</b>	186	117	253	230	188	255	154	110	117	79	169		
<b>High Price</b>	\$ 870,000	\$ 660,000	\$ 560,000	\$ 595,000	\$ 785,000	\$ 392,000	\$ 825,000	\$ 660,000	\$ 102,000	\$450,000	\$549,000		
<b>Low Price</b>	\$ 139,000	\$ 75,000	\$ 75,500	\$ 40,000	\$ 70,000	\$ 96,000	\$ 75,000	\$ 230,000	\$ 92,000	\$125,000	\$134,000		
	<b>Percent Change from Previous Year</b>												
	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>		
<b>Average Price</b>	19%	-3%	7%	-9%	44%	-10%	-41%	348%	-64%	5%	None		
<b>Median Price</b>	14%	-6%	-9%	21%	2%	-19%	-16%	297%	-45%	-7%	None		
<b>Total Volume</b>	4%	12%	26%	-17%	147%	-44%	31%	1020%	-85%	5%	None		
<b>Number Sold</b>	-13%	15%	18%	-8%	71%	-13%	60%	150%	-60%	0%	None		
<b>Avg. Days on Market</b>	59%	-54%	10%	22%	-26%	66%	40%	-6%	48%	-53%	None		
<b>High Price</b>	32%	18%	-6%	-24%	100%	-52%	25%	547%	-77%	-18%	None		
<b>Low Price</b>	85%	-1%	89%	-43%	-27%	28%	-67%	150%	-26%	-7%	None		

## 2018 3rd Qtr Residential Sales

	<b>Country Homes - Durango Mountain Area</b>												
	<b>2018 Q3</b>	<b>2017 Q3</b>	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 1,103,454	\$ 987,500	\$ 396,666	\$ 556,000	\$ 679,454	\$ 600,444	\$ 435,875	\$ 545,668	\$ 1,337,250	\$1,213,666	\$372,500	\$987,200	\$756,500
<b>Median Price</b>	\$ 794,000	\$ 987,500	\$ 367,500	\$ 600,000	\$ 629,000	\$ 575,000	\$ 469,000	\$ 445,450	\$ 1,337,250	\$1,036,000	\$372,500	\$578,000	\$756,500
<b>Total Volume</b>	\$ 12,138,000	\$ 1,975,000	\$ 2,380,000	\$ 3,892,000	\$ 7,474,000	\$ 5,404,000	\$ 1,743,500	\$ 4,365,348	\$ 2,674,500	\$3,641,000	\$372,500	\$4,936,000	\$1,513,000
<b>Number Sold</b>	11	2	6	7	11	9	4	8	2	3	1	5	2
<b>Avg. Days on Market</b>	220	140	174	171	192	258	201	405	170	202	580	354	292
<b>High Price</b>	\$ 2,850,000	\$ 1,320,000	\$ 725,000	\$ 970,000	\$ 1,660,000	\$ 950,000	\$ 690,000	\$ 1,100,000	\$ 2,450,000	\$1,650,000	\$372,500	\$2,500,000	\$1,000,000
<b>Low Price</b>	\$ 580,000	\$ 655,000	\$ 140,000	\$ 129,000	\$ 250,000	\$ 400,000	\$ 115,500	\$ 209,500	\$ 224,500	\$955,000	\$372,500	\$285,000	\$513,000
	<b>Percent Change from Previous Year</b>												
	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	12%	149%	-29%	-18%	13%	38%	-20%	-59%	10%	226%	-62%	30%	None
<b>Median Price</b>	-20%	169%	-39%	-5%	9%	23%	5%	-67%	29%	178%	-36%	-24%	None
<b>Total Volume</b>	515%	-17%	-39%	-48%	38%	210%	-60%	63%	-27%	877%	-92%	226%	None
<b>Number Sold</b>	450%	-67%	-14%	-36%	22%	125%	-50%	300%	-33%	200%	-80%	150%	None
<b>Avg. Days on Market</b>	57%	-20%	2%	-11%	-26%	28%	-50%	138%	-16%	-65%	64%	21%	None
<b>High Price</b>	116%	82%	-25%	-42%	75%	38%	-37%	-55%	48%	343%	-85%	150%	None
<b>Low Price</b>	-11%	368%	9%	-48%	-38%	246%	-45%	-7%	-76%	156%	31%	-44%	None
	<b>Condo/ Townhomes - Durango</b>												
	<b>2018 Q3</b>	<b>2017 Q3</b>	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 342,336	\$ 337,608	\$ 303,723	\$ 309,488	\$ 283,114	\$ 246,632	\$ 277,976	\$ 240,887	\$ 293,294	\$254,703	\$261,320	\$276,397	\$285,881
<b>Median Price</b>	\$ 329,000	\$ 315,000	\$ 277,000	\$ 308,500	\$ 265,000	\$ 204,500	\$ 246,250	\$ 227,000	\$ 269,500	\$248,000	\$226,200	\$230,000	\$266,500
<b>Total Volume</b>	\$ 24,990,575	\$ 22,619,785	\$ 17,919,675	\$ 21,973,675	\$ 16,137,550	\$ 16,524,403	\$ 11,675,009	\$ 7,949,300	\$ 10,265,300	\$5,348,770	\$17,769,777	\$20,729,783	\$12,578,781
<b>Number Sold</b>	73	67	59	71	57	67	42	33	35	21	68	75	44
<b>Avg. Days on Market</b>	106	111	109	125	137	172	180	200	206	239	177	90	239
<b>High Price</b>	\$ 900,000	\$ 1,161,245	\$ 589,900	\$ 689,000	\$ 625,000	\$ 1,100,000	\$ 610,000	\$ 395,000	\$ 535,000	\$449,000	\$720,000	\$670,000	\$499,000
<b>Low Price</b>	\$ 135,000	\$ 147,000	\$ 96,500	\$ 109,000	\$ 83,500	\$ 97,500	\$ 94,500	\$ 77,500	\$ 132,500	\$115,000	\$110,000	\$104,500	\$105,000
	<b>Percent Change from Previous Year</b>												
	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	1.40%	11.16%	-2%	9.32%	14.79%	-11.28%	15.40%	-17.87%	15.15%	-2.53%	-5.45%	-3.32%	None
<b>Median Price</b>	4.44%	13.72%	-10%	16.42%	29.58%	-16.95%	8.48%	-15.77%	8.67%	9.64%	-1.65%	-13.70%	None
<b>Total Volume</b>	10.48%	26.23%	-18%	36.16%	-2.34%	41.54%	46.87%	-22.56%	91.92%	-69.90%	-14.28%	64.80%	None
<b>Number Sold</b>	8.96%	13.56%	-17%	24.56%	-14.93%	59.52%	27.27%	-5.71%	66.67%	-69.12%	-9.33%	70.45%	None
<b>Avg. Days on Market</b>	-4.50%	1.83%	-13%	-8.76%	-20.35%	-4.44%	-10.00%	-2.91%	-13.81%	35.03%	96.67%	-62.34%	None
<b>High Price</b>	-22.50%	96.85%	-14%	10.24%	-43.18%	80.33%	54.43%	-26.17%	19.15%	-37.64%	7.46%	34.27%	None
<b>Low Price</b>	-8.16%	52.33%	-11%	30.54%	-14.36%	3.17%	21.94%	-41.51%	15.22%	4.55%	5.26%	-0.48%	None

## 2018 3rd Qtr Residential Sales

	<b>Condo/ Townhomes - Bayfield</b>												
	<b>2018 Q3</b>	<b>2017 Q3</b>	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 212,500	\$ 250,000	\$ 216,633	\$ 204,500	\$ 203,975	\$ 177,740	\$ 149,750	\$ 168,002	\$ 150,875	\$ -	\$250,487	\$223,000	\$ -
<b>Median Price</b>	\$ 212,500	\$ 250,000	\$ 219,000	\$ 204,500	\$ 203,975	\$ 181,000	\$ 149,750	\$ 175,500	\$ 150,875	\$ -	\$250,487	\$223,000	\$ -
<b>Total Volume</b>	\$ 425,000	\$ 250,000	\$ 649,900	\$ 409,000	\$ 203,975	\$ 533,220	\$ 299,500	\$ 504,007	\$ 301,750	\$ -	\$500,975	\$223,000	\$ -
<b>Number Sold</b>	2	1	3	2	1	3	2	3	2	0	2	1	0
<b>Avg. Days on Market</b>	79	51	74	111	98	172	194	49	113	0	170	995	0
<b>High Price</b>	\$ 215,000	\$ 250,000	\$ 240,900	\$ 212,000	\$ 203,975	\$ 181,500	\$ 155,500	\$ 180,000	\$ 161,750	\$ -	\$255,975	\$223,000	\$ -
<b>Low Price</b>	\$ 215,000	\$ 250,000	\$ 190,000	\$ 197,000	\$ 203,975	\$ 170,720	\$ 144,000	\$ 148,507	\$ 140,000	\$ -	\$245,000	\$223,000	\$ -
	<b>Percent Change from Previous Year</b>												
	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-15%	15%	6%	0%	15%	19%	-11%	11%	None	-100%	12%	None	
<b>Median Price</b>	-15%	14%	7%	0%	13%	21%	-15%	16%	None	-100%	12%	None	
<b>Total Volume</b>	70%	-62%	59%	101%	-62%	78%	-41%	67%	None	-100%	125%	None	
<b>Number Sold</b>	100%	-67%	50%	100%	-67%	50%	-33%	50%	None	-100%	100%	None	
<b>Avg. Days on Market</b>	55%	-31%	-33%	13%	-43%	-11%	296%	-57%	None	-100%	-83%	None	
<b>High Price</b>	-14%	4%	14%	4%	12%	17%	-14%	11%	None	-100%	15%	None	
<b>Low Price</b>	-14%	32%	-4%	-3%	19%	19%	-3%	6%	None	-100%	10%	None	
	<b>Condo/ Townhomes - Durango Mountain Area</b>												
	<b>2018 Q3</b>	<b>2017 Q3</b>	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 292,075	\$ 310,197	\$ 317,201	\$ 194,452	\$ 300,527	\$ 325,103	\$ 258,098	\$ 172,650	\$ 346,245	\$316,695	\$465,263	\$332,583	\$286,397
<b>Median Price</b>	\$ 280,000	\$ 233,500	\$ 162,000	\$ 149,900	\$ 246,875	\$ 150,000	\$ 152,500	\$ 92,250	\$ 205,000	\$208,000	\$285,000	\$177,750	\$252,500
<b>Total Volume</b>	\$ 8,178,100	\$ 12,097,700	\$ 8,564,450	\$ 4,472,400	\$ 7,813,725	\$ 10,728,400	\$ 7,226,750	\$ 3,453,000	\$ 4,847,440	\$7,284,000	\$5,117,900	\$6,984,249	\$5,155,150
<b>Number Sold</b>	28	39	27	23	26	33	28	20	14	23	11	21	18
<b>Avg. Days on Market</b>	167	175	241	228	209	243	399	330	464	194	195	283	153
<b>High Price</b>	\$ 84,700	\$ 1,290,000	\$ 1,650,000	\$ 521,000	\$ 1,327,500	\$ 1,534,000	\$ 1,575,000	\$ 799,000	\$ 1,150,000	\$1,300,000	\$1,370,500	\$1,800,000	\$760,000
<b>Low Price</b>	\$ 55,000	\$ 63,000	\$ 49,000	\$ 35,000	\$ 39,900	\$ 38,900	\$ 22,500	\$ 20,000	\$ 40,000	\$ 65,000	\$ 50,000	\$ 72,500	\$ 70,000
	<b>Percent Change from Previous Year</b>												
	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-5.84%	-2.21%	63%	-35.30%	-7.56%	25.96%	49.49%	-50.14%	9.33%	-31.93%	39.89%	16.13%	None
<b>Median Price</b>	19.91%	44.14%	8%	-39.28%	64.58%	-1.64%	65.31%	-55.00%	-1.44%	-27.02%	60.34%	-29.60%	None
<b>Total Volume</b>	-32.40%	41.25%	91%	-42.76%	-27.17%	48.45%	109.29%	-28.77%	-33.45%	42.32%	-26.72%	35.48%	None
<b>Number Sold</b>	-28.21%	44.44%	17%	-11.54%	-21.21%	17.86%	40.00%	42.86%	-39.13%	109.09%	-47.62%	16.67%	None
<b>Avg. Days on Market</b>	-4.57%	-27.39%	6%	9.09%	-13.99%	-39.10%	20.91%	-28.88%	139.18%	-0.51%	-31.10%	84.97%	None
<b>High Price</b>	-93.43%	-21.82%	217%	-60.75%	-13.46%	-2.60%	97.12%	-30.52%	-11.54%	-5.14%	-23.86%	136.84%	None
<b>Low Price</b>	-12.70%	28.57%	40%	-12.28%	2.57%	72.89%	12.50%	-50.00%	-38.46%	30.00%	-31.03%	3.57%	None
**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.													
* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.													
This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.													



## 2018 3rd Qtr Farm-Land-Business Sales

	Farm/ Ranch - La Plata County Combined												
	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 3,102,666	\$ -	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$1,498,750	\$ 822,500
<b>Median Price</b>	\$ 1,225,000	\$ -	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$ 800,000	\$ 550,000
<b>Total Volume</b>	\$ 9,308,000	\$ -	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 346,500	\$ 950,000	\$5,995,000	\$2,467,500
<b>Number Sold</b>	3	0	1	0	0	0	0	0	0	1	1	4	3
<b>Avg. Days on Market</b>	329	0	138	0	0	0	0	0	0	139	100	127	105
<b>High Price</b>	\$ 7,850,000	\$ -	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$4,080,000	\$ 1,425,000
<b>Low Price</b>	\$ 233,000	\$ -	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$ 315,000	\$ 492,500
	Percentage Change from Previous Year												
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	
<b>Average Price</b>	None	-100%	None	None	None	None	None	None	-100%	614%	-37%	82%	
<b>Median Price</b>	None	-100%	None	None	None	None	None	None	-100%	614%	19%	45%	
<b>Total Volume</b>	None	-100%	None	None	None	None	None	None	-100%	-64%	-84%	143%	
<b>Number Sold</b>	None	-100%	None	None	None	None	None	None	-100%	0%	-75%	33%	
<b>Avg. Days on Market</b>	None	-100%	None	None	None	None	None	None	-100%	39%	-21%	21%	
<b>High Price</b>	None	-100%	None	None	None	None	None	None	-100%	614%	-77%	186%	
<b>Low Price</b>	None	-100%	None	None	None	None	None	None	-100%	614%	202%	-36%	
	Land (InTown) Durango												
	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 262,250	\$ 186,650	\$ 237,450	\$ -	\$ 247,500	\$ 158,000	\$ 265,891	\$ -	\$ 283,500	\$ 95,000	\$ -	\$ 200,000	\$ 256,975
<b>Median Price</b>	\$ 142,500	\$ 183,700	\$ 244,950	\$ -	\$ 212,500	\$ 129,000	\$ 215,000	\$ -	\$ 283,500	\$ 95,000	\$ -	\$ 200,000	\$ 251,500
<b>Total Volume</b>	\$ 1,049,000	\$ 1,119,900	\$ 949,800	\$ -	\$ 742,500	\$ 1,422,000	\$ 1,861,240	\$ -	\$ 567,000	\$ 95,000	\$ -	\$ 400,000	\$ 1,027,900
<b>Number Sold</b>	4	6	4	0	3	9	7	0	2	1	0	2	4
<b>Avg. Days on Market</b>	451	1318	768	0	978	270	390	0	588	864	0	240000	256
<b>High Price</b>	\$ 629,000	\$ 225,000	\$ 290,000	\$ -	\$ 400,000	\$ 330,000	\$ 853,240	\$ -	\$ 400,000	\$ 95,000	\$ -	\$ 205,000	\$ 340,000
<b>Low Price</b>	\$ 135,000	\$ 150,500	\$ 169,900	\$ -	\$ 130,000	\$ 98,000	\$ 48,000	\$ -	\$ 167,000	\$ 95,000	\$ -	\$ 195,000	\$ 184,900
	Percentage Change from Previous Year												
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	41%	-21%	None	-100%	57%	-41%	None	-100%	198%	None	-100%	-22%	None
<b>Median Price</b>	-22%	-25%	None	-100%	65%	-40%	None	-100%	198%	None	-100%	-20%	None
<b>Total Volume</b>	-6%	18%	None	-100%	-48%	-24%	None	-100%	497%	None	-100%	-61%	None
<b>Number Sold</b>	-33%	50%	None	-100%	-67%	29%	None	-100%	100%	None	-100%	-50%	None
<b>Avg. Days on Market</b>	-66%	72%	None	-100%	262%	-31%	None	-100%	-32%	None	-100%	93650%	None
<b>High Price</b>	180%	-22%	None	-100%	21%	-61%	None	-100%	321%	None	-100%	-40%	None
<b>Low Price</b>	-10%	-11%	None	-100%	33%	104%	None	-100%	76%	None	-100%	5%	None

## 2018 3rd Qtr Farm-Land-Business Sales

	Land (InTown) Bayfield												
	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ -	\$ -	\$ 49,000	\$ 44,750	\$ 24,000	\$ 77,500	\$ -	\$ -	\$ 48,000	\$ -	\$ -	\$ 123,100	\$ 73,716
<b>Median Price</b>	\$ -	\$ -	\$ 50,750	\$ 44,750	\$ 24,000	\$ 57,500	\$ -	\$ -	\$ 48,000	\$ -	\$ -	\$ 123,100	\$ 69,900
<b>Total Volume</b>	\$ -	\$ -	\$ 294,000	\$ 89,500	\$ 24,000	\$ 232,500	\$ -	\$ -	\$ 96,000	\$ -	\$ -	\$ 246,200	\$ 884,600
<b>Number Sold</b>	0	0	6	2	1	3	0	0	2	0	0	2	12
<b>Avg. Days on Market</b>	0	0	158	208	126	423	0	0	242	0	0	698	429
<b>High Price</b>	\$ -	\$ -	\$ 85,000	\$ 52,500	\$ 24,000	\$ 130,000	\$ -	\$ -	\$ 56,000	\$ -	\$ -	\$ 190,000	\$ 127,500
<b>Low Price</b>	\$ -	\$ -	\$ 26,000	\$ 37,000	\$ 24,000	\$ 45,000	\$ -	\$ -	\$ 40,000	\$ -	\$ -	\$ 56,200	\$ 65,000
	Percentage Change from Previous Year												
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	None	-100%	9%	86%	-69%	None	None	-100%	None	None	-100%	67%	None
<b>Median Price</b>	None	-100%	13%	86%	-58%	None	None	-100%	None	None	-100%	76%	None
<b>Total Volume</b>	None	-100%	228%	273%	-90%	None	None	-100%	None	None	-100%	-72%	None
<b>Number Sold</b>	None	-100%	200%	100%	-67%	None	None	-100%	None	None	-100%	-83%	None
<b>Avg. Days on Market</b>	None	-100%	-24%	65%	-70%	None	None	-100%	None	None	-100%	63%	None
<b>High Price</b>	None	-100%	62%	119%	-82%	None	None	-100%	None	None	-100%	49%	None
<b>Low Price</b>	None	-100%	-30%	54%	-47%	None	None	-100%	None	None	-100%	-14%	None
	Land (InTown) Ignacio												
	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 29,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
<b>Median Price</b>	\$ 29,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
<b>Total Volume</b>	\$ 58,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
<b>Number Sold</b>	2	0	0	0	0	0	0	0	0	0	0	0	1
<b>Avg. Days on Market</b>	126	0	0	0	0	0	0	0	0	0	0	0	46
<b>High Price</b>	\$ 29,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
<b>Low Price</b>	\$ 29,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
	Percentage Change from Previous Year												
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	None	None	None	None	None	None	None	None	None	None	None	-100%	None
<b>Median Price</b>	None	None	None	None	None	None	None	None	None	None	None	-100%	None
<b>Total Volume</b>	None	None	None	None	None	None	None	None	None	None	None	-100%	None
<b>Number Sold</b>	None	None	None	None	None	None	None	None	None	None	None	-100%	None
<b>Avg. Days on Market</b>	None	None	None	None	None	None	None	None	None	None	None	-100%	None
<b>High Price</b>	None	None	None	None	None	None	None	None	None	None	None	-100%	None
<b>Low Price</b>	None	None	None	None	None	None	None	None	None	None	None	-100%	None

## 2018 3rd Qtr Farm-Land-Business Sales

	Land (La Plata County Combined) Lots Under 1 Acre												
	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 98,933	\$ 122,050	\$ 104,454	\$ 98,308	\$ 103,985	\$ 97,764	\$ 132,000	\$ 145,500	\$ 68,950	\$ 204,960	\$ 87,180	\$ 86,142	\$ 91,923
<b>Median Price</b>	\$ 110,975	\$ 126,750	\$ 112,500	\$ 99,750	\$ 121,500	\$ 90,000	\$ 130,000	\$ 131,000	\$ 68,950	\$ 159,900	\$ 60,000	\$ 67,000	\$ 56,000
<b>Total Volume</b>	\$ 1,385,062	\$ 2,441,000	\$ 1,149,000	\$ 1,376,320	\$ 727,900	\$ 1,368,700	\$ 1,188,000	\$ 582,000	\$ 137,900	\$ 1,024,800	\$ 435,900	\$ 603,000	\$ 1,195,000
<b>Number Sold</b>	14	20	11	14	7	14	9	4	2	5	5	7	13
<b>Avg. Days on Market</b>	268	125	254	275	369	217	222	172	94	367	181	202	117
<b>High Price</b>	\$ 189,000	\$ 230,000	\$ 175,000	\$ 170,000	\$ 223,000	\$ 395,000	\$ 205,000	\$ 310,000	\$ 116,900	\$ 400,000	\$ 225,000	\$ 180,000	\$ 195,000
<b>Low Price</b>	\$ 22,000	\$ 12,000	\$ 8,000	\$ 20,000	\$ 16,900	\$ 16,000	\$ 94,000	\$ 10,000	\$ 21,000	\$ 78,900	\$ 23,000	\$ 51,000	\$ 22,000
	Percentage Change from Previous Year												
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-19%	17%	6%	-5%	6%	-26%	-9%	111%	-66%	135%	1%	-6%	None
<b>Median Price</b>	-12%	13%	13%	-18%	35%	-31%	-1%	90%	-57%	167%	-10%	20%	None
<b>Total Volume</b>	-43%	112%	-17%	89%	-47%	15%	104%	322%	-87%	135%	-28%	-50%	None
<b>Number Sold</b>	-30%	82%	-21%	100%	-50%	56%	125%	100%	-60%	0%	-29%	-46%	None
<b>Avg. Days on Market</b>	114%	-51%	-8%	-25%	70%	-2%	29%	83%	-74%	103%	-10%	73%	None
<b>High Price</b>	-18%	31%	3%	-24%	-44%	93%	-34%	165%	-71%	78%	25%	-8%	None
<b>Low Price</b>	83%	50%	-60%	18%	6%	-83%	840%	-52%	-73%	243%	-55%	132%	None
	Land (La Plata County Combined) 1 to 9.99 Acres												
	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 91,015	\$ 112,459	\$ 113,045	\$ 95,229	\$ 126,616	\$ 100,122	\$ 147,800	\$ 154,275	\$ 142,942	\$ 245,200	\$ 231,000	\$ 156,932	\$ 188,799
<b>Median Price</b>	\$ 86,000	\$ 105,000	\$ 101,000	\$ 77,000	\$ 104,500	\$ 80,000	\$ 146,250	\$ 98,000	\$ 70,000	\$ 265,000	\$ 197,500	\$ 111,500	\$ 158,500
<b>Total Volume</b>	\$ 1,729,300	\$ 3,486,250	\$ 2,260,900	\$ 1,618,900	\$ 1,519,400	\$ 700,860	\$ 1,478,000	\$ 1,851,300	\$ 1,000,600	\$ 1,961,600	\$ 2,130,000	\$ 4,080,250	\$ 6,041,599
<b>Number Sold</b>	19	31	20	17	12	7	10	12	7	8	10	26	32
<b>Avg. Days on Market</b>	189	241	182	296	232	203	247	227	174	221	306	102	190
<b>High Price</b>	\$ 190,000	\$ 485,000	\$ 330,000	\$ 250,000	\$ 380,000	\$ 345,000	\$ 311,000	\$ 750,000	\$ 395,000	\$ 586,000	\$ 519,000	\$ 439,000	\$ 700,000
<b>Low Price</b>	\$ 7,350	\$ 5,300	\$ 5,500	\$ 19,900	\$ 10,500	\$ 3,500	\$ 27,000	\$ 8,000	\$ 18,100	\$ 26,500	\$ 35,000	\$ 50,000	\$ 35,000
	Percentage Change from Previous Year												
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-19%	-1%	19%	-25%	26%	-32%	-4%	8%	-42%	6%	47%	-17%	None
<b>Median Price</b>	-18%	4%	31%	-26%	31%	-45%	49%	40%	-74%	34%	77%	-30%	None
<b>Total Volume</b>	-50%	54%	40%	7%	117%	-53%	-20%	85%	-49%	-8%	-48%	-32%	None
<b>Number Sold</b>	-39%	55%	18%	42%	71%	-30%	-17%	71%	-13%	-20%	-62%	-19%	None
<b>Avg. Days on Market</b>	-22%	32%	-39%	28%	14%	-18%	9%	30%	-21%	-28%	200%	-46%	None
<b>High Price</b>	-61%	47%	32%	-34%	10%	11%	-59%	90%	-33%	13%	18%	-37%	None
<b>Low Price</b>	39%	-4%	-72%	90%	200%	-87%	238%	-56%	-32%	-24%	-30%	43%	None

## 2018 3rd Qtr Farm-Land-Business Sales

	Land (La Plata County Combined) 10 to 34.99 Acres												
	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 183,600	\$ 110,750	\$ 184,191	\$ 211,166	\$ 225,600	\$ 220,000	\$ 293,714	\$ 232,500	\$ 40,000	\$ -	\$ 196,500	\$ 167,878	\$ 174,000
<b>Median Price</b>	\$ 155,000	\$ 109,000	\$ 174,250	\$ 190,500	\$ 174,000	\$ 220,000	\$ 215,000	\$ 145,000	\$ 40,000	\$ -	\$ 40,000	\$ 475,000	\$ 202,000
<b>Total Volume</b>	\$ 918,000	\$ 443,000	\$ 1,105,150	\$ 1,267,000	\$ 1,128,000	\$ 220,000	\$ 2,056,000	\$ 1,162,500	\$ 40,000	\$ -	\$ 589,500	\$ 1,175,150	\$ 870,000
<b>Number Sold</b>	5	4	6	6	5	1	7	5	1	0	3	7	5
<b>Avg. Days on Market</b>	255	391	241	376	170	1189	310	127	69	0	160	268	93
<b>High Price</b>	\$ 350,000	\$ 175,000	\$ 250,000	\$ 386,000	\$ 535,000	\$ 220,000	\$ 717,500	\$ 650,000	\$ 40,000	\$ -	\$ 526,500	\$ 250,000	\$ 260,000
<b>Low Price</b>	\$ 115,000	\$ 50,000	\$ 120,000	\$ 45,000	\$ 80,000	\$ 220,000	\$ 130,000	\$ 22,500	\$ 40,000	\$ -	\$ 23,000	\$ 76,900	\$ 25,000
	Percent Change from Previous Year												
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	66%	-40%	-13%	-6%	3%	-25%	26%	481%	None	-100%	17%	-4%	None
<b>Median Price</b>	42%	-37%	-9%	9%	-21%	2%	48%	263%	None	-100%	-92%	135%	None
<b>Total Volume</b>	107%	-60%	-13%	12%	413%	-89%	77%	2806%	None	-100%	-50%	35%	None
<b>Number Sold</b>	25%	-33%	0%	20%	400%	-86%	40%	400%	None	-100%	-57%	40%	None
<b>Avg. Days on Market</b>	-35%	62%	-36%	121%	-86%	284%	144%	84%	None	-100%	-40%	188%	None
<b>High Price</b>	100%	-30%	-35%	-28%	143%	-69%	10%	1525%	None	-100%	111%	-4%	None
<b>Low Price</b>	130%	-58%	167%	-44%	-64%	69%	478%	-44%	None	-100%	-70%	208%	None
	Land (La Plata County Combined) 35 Acres +												
	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 261,557	\$ 151,692	\$ 198,937	\$ 209,645	\$ 428,166	\$ 139,071	\$ 185,800	\$ 239,062	\$ 133,765	\$ 227,333	\$ 263,500	\$ 399,250	\$ 338,431
<b>Median Price</b>	\$ 144,000	\$ 121,500	\$ 184,500	\$ 211,250	\$ 115,000	\$ 140,000	\$ 134,000	\$ 100,000	\$ 70,545	\$ 225,000	\$ 157,500	\$ 405,000	\$ 276,840
<b>Total Volume</b>	\$ 3,400,250	\$ 1,972,000	\$ 1,591,500	\$ 2,096,450	\$ 3,853,500	\$ 695,358	\$ 929,000	\$ 1,912,500	\$ 401,295	\$ 682,000	\$ 1,317,500	\$ 4,791,000	\$ 5,753,340
<b>Number Sold</b>	13	13	8	10	9	5	5	8	3	3	5	12	17
<b>Avg. Days on Market</b>	275	222	380	225	151	645	217	273	113	144	287	471	229
<b>High Price</b>	\$ 1,600,000	\$ 475,000	\$ 390,000	\$ 445,000	\$ 1,400,000	\$ 245,000	\$ 350,000	\$ 800,000	\$ 278,250	\$ 245,000	\$ 615,000	\$ 950,000	\$ 800,000
<b>Low Price</b>	\$ 42,500	\$ 47,000	\$ 30,000	\$ 45,000	\$ 22,000	\$ 20,000	\$ 90,000	\$ 45,000	\$ 52,500	\$ 212,000	\$ 105,000	\$ 67,000	\$ 83,000
	Percentage Change from Previous Year												
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	72%	-24%	-5%	-51%	208%	-25%	-22%	79%	-41%	-14%	-34%	18%	None
<b>Median Price</b>	19%	-34%	-13%	84%	-18%	4%	34%	42%	-69%	43%	-61%	46%	None
<b>Total Volume</b>	72%	24%	-24%	-46%	454%	-25%	-51%	377%	-41%	-48%	-73%	-17%	None
<b>Number Sold</b>	0%	63%	-20%	11%	80%	0%	-38%	167%	0%	-40%	-58%	-29%	None
<b>Avg. Days on Market</b>	24%	-42%	69%	49%	-77%	197%	-21%	142%	-22%	-50%	-39%	106%	None
<b>High Price</b>	237%	22%	-12%	-68%	471%	-30%	-56%	188%	14%	-60%	-35%	19%	None

### 2018 3rd Qtr Farm-Land-Business Sales

	<i>Land (La Plata County Combined) Agricultural</i>												
	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 85,000	\$ -	\$ 290,000	\$ 193,125	\$ 203,555	\$ 42,450	\$ 182,458	\$ 431,000	\$ 85,625	\$ 339,000	\$ 311,750	\$ 383,842	\$ 387,333
<b>Median Price</b>	\$ 85,000	\$ -	\$ 156,000	\$ 202,500	\$ 160,000	\$ 42,450	\$ 178,875	\$ 192,500	\$ 85,625	\$ 339,000	\$ 298,500	\$ 422,000	\$ 412,500
<b>Total Volume</b>	\$ 85,000	\$ -	\$ 2,610,000	\$ 772,500	\$ 1,832,000	\$ 84,900	\$ 1,094,750	\$ 2,155,000	\$ 171,250	\$ 339,000	\$ 1,247,000	\$ 2,686,900	\$ 4,648,000
<b>Number Sold</b>	1	0	9	4	9	2	6	5	2	1	4	7	12
<b>Avg. Days on Market</b>	94	0	188	262	256	148	524	100	213	1187	584	592	385
<b>High Price</b>	\$ 85,000	\$ -	\$ 825,000	\$ 250,000	\$ 490,000	\$ 58,000	\$ 280,000	\$ 1,550,000	\$ 92,750	\$ 339,000	\$ 465,000	\$ 492,000	\$ 555,000
<b>Low Price</b>	\$ 85,000	\$ -	\$ 100,000	\$ 117,500	\$ 91,800	\$ 26,900	\$ 90,000	\$ 80,000	\$ 78,500	\$ 339,000	\$ 185,000	\$ 230,000	\$ 180,000
	<i>Percentage Change from Previous Year</i>												
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	None	-100%	50%	-5%	380%	-77%	-58%	403%	-75%	9%	-19%	-1%	None
<b>Median Price</b>	None	-100%	-23%	27%	277%	-76%	-7%	125%	-75%	14%	-29%	2%	None
<b>Total Volume</b>	None	-100%	238%	-58%	2058%	-92%	-49%	1158%	-49%	-73%	-54%	-42%	None
<b>Number Sold</b>	None	-100%	125%	-56%	350%	-67%	20%	150%	100%	-75%	-43%	-42%	None
<b>Avg. Days on Market</b>	None	-100%	-28%	2%	73%	-72%	424%	-53%	-82%	103%	-1%	54%	None
<b>High Price</b>	None	-100%	230%	-49%	745%	-79%	-82%	1571%	-73%	-27%	-5%	-11%	None
<b>Low Price</b>	None	-100%	-15%	28%	241%	-70%	13%	2%	-77%	83%	-20%	28%	None
	<i>Land (La Plata County Combined) Multi-Family</i>												
	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 1,412,500	\$ -	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 246,500	\$ 28,000	\$ 384,733	\$ 260,000	\$ 45,000	\$ 45,980
<b>Median Price</b>	\$ 1,412,500	\$ -	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 246,500	\$ 28,000	\$ 384,733	\$ 260,000	\$ 45,000	\$ 42,000
<b>Total Volume</b>	\$ 1,412,500	\$ -	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 493,000	\$ 28,000	\$ 739,466	\$ 260,000	\$ 90,000	\$ 229,900
<b>Number Sold</b>	1	0	1	1	0	1	0	2	1	2	1	2	5
<b>Avg. Days on Market</b>	40	0	82	490	0	90	0	138	119	441	44	144	115
<b>High Price</b>	\$ 1,412,500	\$ -	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 383,000	\$ 28,000	\$ 475,000	\$ 260,000	\$ 55,000	\$ 60,000
<b>Low Price</b>	\$ 1,412,500	\$ -	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 110,000	\$ 28,000	\$ 294,466	\$ 260,000	\$ 35,000	\$ 33,000
	<i>Percentage Change from Previous Year</i>												
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	None	-100%	840%	None	-100%	None	-100%	780%	-93%	48%	478%	-2%	None
<b>Median Price</b>	None	-100%	840%	None	-100%	None	-100%	780%	-93%	48%	478%	7%	None
<b>Total Volume</b>	None	-100%	840%	None	-100%	None	-100%	1661%	-96%	184%	189%	-61%	None
<b>Number Sold</b>	None	-100%	0%	None	-100%	None	-100%	100%	-50%	100%	-50%	-60%	None
<b>Avg. Days on Market</b>	None	-100%	-83%	None	-100%	None	-100%	16%	-73%	902%	-69%	25%	None
<b>High Price</b>	None	-100%	840%	None	-100%	None	-100%	1268%	-94%	83%	373%	-8%	None
<b>Low Price</b>	None	-100%	840%	None	-100%	None	-100%	293%	-90%	13%	643%	6%	None

## 2018 3rd Qtr Farm-Land-Business Sales

	<i>Land (La Plata County Combined) Durango Mountain Area</i>												
	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 162,285	\$ -	\$ -	\$ 338,530	\$ 405,345	\$ 1,125,000	\$ 137,500	\$ -	\$ 304,500	\$ -	\$ 2,613,000	\$ 1,139,333	\$ 217,312
<b>Median Price</b>	\$ 75,000	\$ -	\$ -	\$ 338,530	\$ 127,630	\$ 1,125,000	\$ 137,500	\$ -	\$ 304,500	\$ -	\$ 2,613,000	\$ 1,375,000	\$ 225,500
<b>Total Volume</b>	\$ 1,136,000	\$ -	\$ -	\$ 338,530	\$ 3,242,760	\$ 1,125,000	\$ 137,500	\$ -	\$ 609,000	\$ -	\$ 2,613,000	\$ 3,418,000	\$ 869,250
<b>Number Sold</b>	7	0	0	1	8	1	1	0	2	0	1	3	4
<b>Avg. Days on Market</b>	339	0	0	86	135	1135	160	0	1061	0	100	254	1052
<b>High Price</b>	\$ 370,000	\$ -	\$ -	\$ 338,530	\$ 1,350,000	\$ 1,125,000	\$ 137,500	\$ -	\$ 350,000	\$ -	\$ 2,613,000	\$ 1,750,000	\$ 255,000
<b>Low Price</b>	\$ 47,500	\$ -	\$ -	\$ 338,530	\$ 17,500	\$ 1,125,000	\$ 137,500	\$ -	\$ 259,000	\$ -	\$ 2,615,000	\$ 293,000	\$ 163,250
	<i>Percentage Change from Previous Year</i>												
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	None	None	-100%	-16%	-64%	718%	None	-100%	None	-100%	129%	424%	None
<b>Median Price</b>	None	None	-100%	165%	-89%	718%	None	-100%	None	-100%	90%	510%	None
<b>Total Volume</b>	None	None	-100%	-90%	188%	718%	None	-100%	None	-100%	-24%	293%	None
<b>Number Sold</b>	None	None	-100%	-88%	700%	0%	None	-100%	None	-100%	-67%	-25%	None
<b>Avg. Days on Market</b>	None	None	-100%	-36%	-88%	609%	None	-100%	None	-100%	-61%	-76%	None
<b>High Price</b>	None	None	-100%	-75%	20%	718%	None	-100%	None	-100%	49%	586%	None
<b>Low Price</b>	None	None	-100%	1834%	-98%	718%	None	-100%	None	-100%	792%	79%	None
	<i>Business &amp; Income (La Plata County Combined) Business Opportunities</i>												
	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ -	\$ 35,143	\$ 47,450	\$ 45,466	\$ 16,500	\$ 22,300	\$ -	\$ -	\$ 28,933	\$ -	\$ 17,000	\$ 40,500	\$ -
<b>Median Price</b>	\$ -	\$ 32,450	\$ 47,450	\$ 40,000	\$ 16,500	\$ 20,500	\$ -	\$ -	\$ 29,900	\$ -	\$ 17,000	\$ 40,500	\$ -
<b>Total Volume</b>	\$ -	\$ 281,150	\$ 94,900	\$ 136,400	\$ 16,500	\$ 111,500	\$ -	\$ -	\$ 86,800	\$ -	\$ 17,000	\$ 40,500	\$ -
<b>Number Sold</b>	0	8	2	3	1	5	0	0	3	0	1	1	0
<b>Avg. Days on Market</b>	0	68	24	24	108	107	0	0	328	0	417	57	0
<b>High Price</b>	\$ -	\$ 65,000	\$ 53,000	\$ 45,466	\$ 16,500	\$ 34,000	\$ -	\$ -	\$ 39,900	\$ -	\$ 17,000	\$ 40,500	\$ -
<b>Low Price</b>	\$ -	\$ 13,750	\$ 41,900	\$ 136,400	\$ 16,500	\$ 16,000	\$ -	\$ -	\$ 17,000	\$ -	\$ 17,000	\$ 40,500	\$ -
	<i>Percentage Change from Previous Year</i>												
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-100%	-26%	4%	176%	-26%	None	None	-100%	None	-100%	-58%	None	None
<b>Median Price</b>	-100%	-32%	19%	142%	-20%	None	None	-100%	None	-100%	-58%	None	None
<b>Total Volume</b>	-100%	196%	-30%	727%	-85%	None	None	-100%	None	-100%	-58%	None	None
<b>Number Sold</b>	-100%	300%	-33%	200%	-80%	None	None	-100%	None	-100%	0%	None	None
<b>Avg. Days on Market</b>	-100%	183%	0%	-78%	1%	None	None	-100%	None	-100%	632%	None	None
<b>High Price</b>	-100%	23%	17%	176%	-51%	None	None	-100%	None	-100%	-58%	None	None
<b>Low Price</b>	-100%	-67%	-69%	727%	3%	None	None	-100%	None	-100%	-58%	None	None

## 2018 3rd Qtr Farm-Land-Business Sales

	<b>Business &amp; Income (La Plata County Combined) Commercial Land</b>												
	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 553,475	\$ 955,500	\$ 294,500	\$ 604,300	\$ 627,000	\$ 450,000	\$ 340,466	\$ 295,000	\$ -	\$ -	\$ 467,500	\$ 678,950	\$ 460,000
<b>Median Price</b>	\$ 553,475	\$ 592,500	\$ 294,500	\$ 597,900	\$ 627,000	\$ 450,000	\$ 329,000	\$ 295,000	\$ -	\$ -	\$ 467,500	\$ 678,950	\$ 460,000
<b>Total Volume</b>	\$ 1,106,950	\$ 2,866,500	\$ 589,000	\$ 1,812,900	\$ 627,000	\$ 450,000	\$ 1,021,400	\$ 295,000	\$ -	\$ -	\$ 935,000	\$ 1,357,900	\$ 460,000
<b>Number Sold</b>	2	3	2	3	1	1	3	1	0	0	2	2	1
<b>Avg. Days on Market</b>	304	278	49	32	25	189	75	695	0	0	208	75	106
<b>High Price</b>	\$ 907,950	\$ 1,959,000	\$ 535,000	\$ 750,000	\$ 627,000	\$ 450,000	\$ 424,000	\$ 295,000	\$ -	\$ -	\$ 470,000	\$ 1,022,900	\$ 460,000
<b>Low Price</b>	\$ 199,000	\$ 315,000	\$ 54,000	\$ 465,000	\$ 627,000	\$ 450,000	\$ 268,000	\$ 295,000	\$ -	\$ -	\$ 465,000	\$ 335,000	\$ 460,000
	<b>Percentage Change from Previous Year</b>												
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-42%	224%	-51%	-4%	39%	32%	15%	None	None	-100%	-31%	48%	None
<b>Median Price</b>	-7%	101%	-51%	-5%	39%	37%	12%	None	None	-100%	-31%	48%	None
<b>Total Volume</b>	-61%	387%	-68%	189%	39%	-56%	246%	None	None	-100%	-31%	195%	None
<b>Number Sold</b>	-33%	50%	-33%	200%	0%	-67%	200%	None	None	-100%	0%	100%	None
<b>Avg. Days on Market</b>	9%	467%	53%	28%	-87%	152%	-89%	None	None	-100%	177%	-29%	None
<b>High Price</b>	-54%	266%	-29%	20%	39%	6%	44%	None	None	-100%	-54%	122%	None
<b>Low Price</b>	-37%	483%	-88%	-26%	39%	68%	-9%	None	None	-100%	39%	-27%	None

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Vallecto. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

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## 2018 3rd Qtr Timeshares Sales

	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3
<b>Average Price</b>	\$ -	\$ -	\$ 98,750		\$ 85,316	\$ 140,000	\$ 95,950	\$ -	\$ 95,950	\$ 279,900	\$ 151,718
<b>Median Price</b>	\$ -	\$ -	\$ 98,750	\$ 98,750	\$ 73,000	\$ 140,000	\$ 95,950	\$ -	\$ 95,950	\$ 346,500	\$ 149,900
<b>Total Volume</b>	\$ -	\$ -	\$ 197,500	\$ 197,500	\$ 255,950	\$ 280,000	\$ 95,950	\$ -	\$ 191,900	\$ 279,900	\$1,668,900
<b>Number Sold</b>	0	0	2	2	3	2	1	0	2	1	11
<b>Avg. Days on Market</b>	0	0	141	141	782	24	1583	0	844	484	152
<b>High Price</b>	\$ -	\$ -	\$ 120,000	\$ 120,000	\$ 109,950	\$ 175,000	\$ 95,950	\$ -	\$ 95,950	\$ 279,900	\$ 199,900
<b>Low Price</b>	\$ -	\$ -	\$ 77,500	\$ 77,500	\$ 73,000	\$ 105,000	\$ 95,950	\$ -	\$ 95,950	\$ 279,900	\$ 119,900
	Percent Change from Previous Year										
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
<b>Average Price</b>	None	-100%	None	-100%	-39%	46%	None	-100%	-66%	84%	None
<b>Median Price</b>	None	-100%	0%	35%	-48%	46%	None	-100%	-72%	131%	None
<b>Total Volume</b>	None	-100%	0%	-23%	-9%	192%	None	-100%	-31%	-83%	None
<b>Number Sold</b>	None	-100%	0%	-33%	50%	100%	None	-100%	100%	-91%	None
<b>Avg. Days on Market</b>	None	-100%	0%	-82%	3158%	-98%	None	-100%	74%	218%	None
<b>High Price</b>	None	-100%	0%	9%	-37%	82%	None	-100%	-66%	40%	None
<b>Low Price</b>	None	-100%	0%	6%	-30%	9%	None	-100%	-66%	133%	None
	1/4 Share Fractional - Resort										
	2018 Q3	2017 Q3	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3
<b>Average Price</b>	\$ 20,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Median Price</b>	\$ 20,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total Volume</b>	\$ 20,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Number Sold</b>	1	0	0	0	0	0	0	0	0	0	0
<b>Avg. Days on Market</b>	40	0	0	0	0	0	0	0	0	0	0
<b>High Price</b>	\$ 20,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Low Price</b>	\$ 20,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Percent Change from Previous Year										
	2018	2017	2016	2015	2014	2013	2012	2011	2010	#VALUE!	2008
<b>Average Price</b>	None	None	None	None	None	None	None	None	None	None	None
<b>Median Price</b>	None	None	None	None	None	None	None	None	None	None	None
<b>Total Volume</b>	None	None	None	None	None	None	None	None	None	None	None
<b>Number Sold</b>	None	None	None	None	None	None	None	None	None	None	None
<b>Avg. Days on Market</b>	None	None	None	None	None	None	None	None	None	None	None
<b>High Price</b>	None	None	None	None	None	None	None	None	None	None	None
<b>Low Price</b>	None	None	None	None	None	None	None	None	None	None	None

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Valleco. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

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